

# Aon Master Trust

## Fund Update for the quarter ending 31 March 2018

This Fund Update was first made publicly available on 25 June 2018.

### ANZ Conservative Fund

#### What is the purpose of this statement?

This document tells you how the ANZ Conservative Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Superannuation Management Nominees Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

#### Description of the fund

The ANZ Conservative Fund aims to produce returns in excess of inflation. It has a target asset mix of 75% income, 15% traditional growth and 10% alternatives.

Total value of the fund	\$18,406,305
Number of members in the fund	677
Date the fund started	1 October 2003

#### What are the risks of investing?

Risk indicator for the ANZ Conservative Fund:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way. To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile here [https://www.aonhewitt.co.nz/Aon\\_Master\\_Trust\\_Risk\\_Profile\\_form.pdf](https://www.aonhewitt.co.nz/Aon_Master_Trust_Risk_Profile_form.pdf). Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating. This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five years to 31 March 2018. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates. See the Product Disclosure Statement (PDS) for more information about the risks associated with investing in this fund.

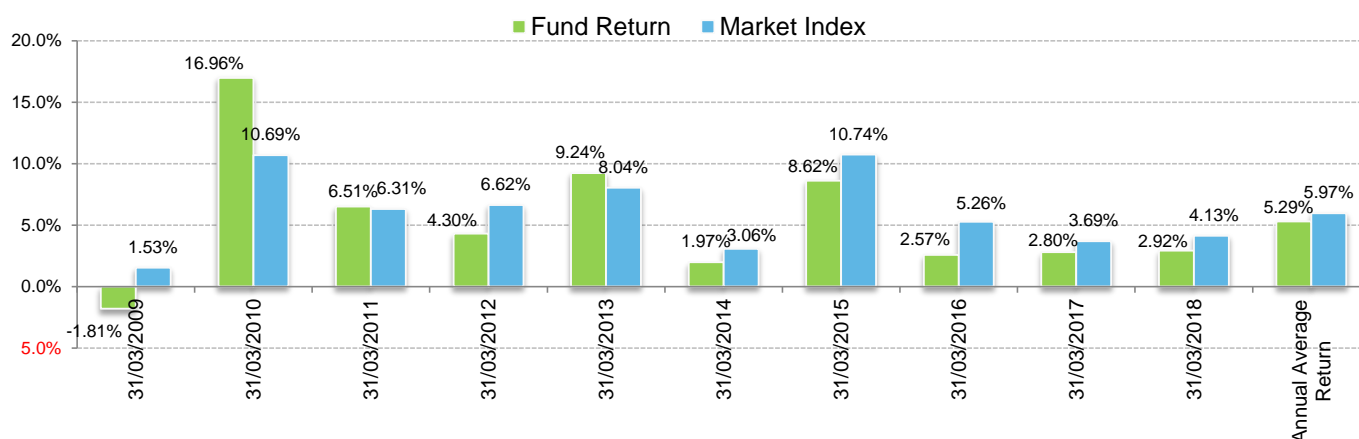
#### How has the fund performed?

	Average of past 5 years	Past year
<b>Annual return</b> (after deductions for charges and tax)	3.75%	2.92%
<b>Annual return</b> (after deductions for charges but before tax)	4.83%	3.78%
<b>Market index annual return</b> (reflects no deduction for charges and tax)	5.34%	4.13%

The market index return reflects a composite of benchmark index returns, weighted for the fund's target asset allocation. The benchmark indices used for each asset class are defined in the Statement of Investment Policy and Objectives (SIPO).

Additional information about the market index is available in the SIPO on the register at <https://www.business.govt.nz/disclose>

## Annual return graph



This shows the return after fund charges and tax for each complete year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 31 March 2018.

**Important:** This does not tell you how the fund will perform in the future. Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

### What fees are investors charged?

Investors in the ANZ Conservative Fund are charged fund charges. In the year to 31 March 2018, these were:

	% of net asset value
<b>Total fund charges</b>	<b>1.47%</b>
Which are made up of -	
<b>Total management and administration charges including:</b>	
Manager's basic fee	1.19%
Other management and administration charges	0.28%
<b>Total performance based fees</b>	<b>0.00%</b>
<b>Other charges</b>	
* Annual membership fee	\$25.85

\* Annual membership fee calculation involves calculating the total of member fees payable across all those participating employers where the member pays for the fees, and dividing by the total number of members from all participating employers, and multiplying by 12 to convert to an annual average.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the 'Fee and other charges' document on the entry relating to the offer of interests in the Aon Master Trust maintained on the offer register <http://www.business.govt.nz/disclose> for more information about those fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

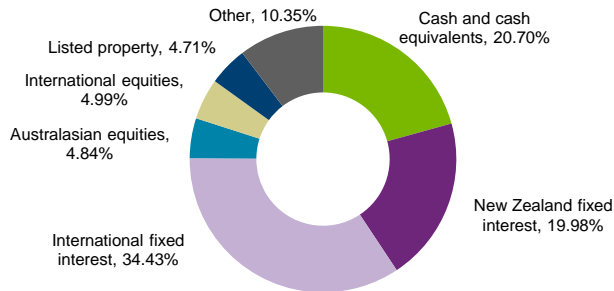
### Example of how this applies to an investor

Jacob had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jacob received a return after fund fees and tax were deducted of \$292 (that's 2.92% of his initial \$10,000). Jacob also paid \$25.85 in membership fees. This gives Jacob a total return of \$266.15 for the year.

## What does this fund invest in?

### Actual investment mix

This shows the type of assets that the fund invests in.



### Target investment mix

Cash and cash equivalents	20.00%
New Zealand fixed interest	20.00%
International fixed interest	35.00%
Australasian equities	5.00%
International equities	5.00%
Listed property	5.00%
Unlisted property	0.00%
Commodities	0.00%
Other <sup>1</sup>	10.00%

## Top 10 investments

	Asset name	Percentage of fund net assets	Asset class	Country	Credit rating (if applicable)
1	ANZ Wholesale International Aggregate Bond Fund	34.43%	International fixed interest	NZ	
2	ANZ Wholesale Cash Fund	20.70%	Cash and cash equivalents	NZ	
3	SIL New Zealand Fixed Interest Fund	19.98%	New Zealand fixed interest	NZ	
4	Nikko AM Wholesale Multi Strategy Fund	10.35%	Interest in a diversified fund	NZ	
5	ANZ Wholesale International Share Fund	4.99%	International equities	NZ	
6	ANZ Wholesale Australian Share Fund	2.43%	Australasian equities	NZ	
7	ANZ Wholesale Australasian Share Fund	2.41%	Australasian equities	NZ	
8	ANZ Wholesale Property Securities Fund	2.37%	Listed property	NZ	
9	ANZ Wholesale International Property Securities Fund (ex AUS)	2.34%	Listed property	NZ	

The top 10 investments make up 100.00% of the fund.

## Currency hedging

Currency hedging can apply to some of the asset classes this fund invests in.

The targeted level of currency hedging for international equities is 50%. Other global asset classes target a 100% hedge to the New Zealand dollar. Refer to the Statement of Investment Policy and Objectives for more information which is available from <https://www.business.govt.nz/disclose>

## Key Personnel

This shows the employees or directors of the fund who have the most influence on the investment decisions of the Fund.

Name	Current position	Time in current position	Previous position	Time in previous position
Janet Hayden	Director, Superannuation Management Nominees Limited	8 years, 1 months	Director, Aon Saver Limited (current position)	5 years, 7 months
Robert Ludlow	Director, Superannuation Management Nominees Limited	5 years, 2 months	Head of Compliance, Aon Australia/Pacific (current position)	5 years, 6 months
Enzo Cutrupi	Director, Superannuation Management Nominees Limited	0 years, 4 months	Principal and Head of Product and Investment, Aon Australia (current position)	5 years, 0 months
Helen McKenzie	Director, Superannuation Management Nominees Limited	1 years, 5 months	Institutional Relationship Manager, First State Investments	3 years, 0 months
Simon Ferry	Manager of Retirement & Financial Management, Aon New Zealand	0 years, 11 months	Retirement Business Leader, Mercer Hong Kong	4 years, 0 months
Amanda Beeslaar	Principal and Head of Retirement Products, Aon New Zealand	0 years, 9 months	Principal and KiwiSaver Sales and Service Manager, Aon New Zealand	9 years, 4 months

## Further information

You can also obtain this information, the PDS for the Aon Master Trust, and some additional information from the offer register at <https://www.business.govt.nz/disclose>

## Notes

1. ANZ Conservative Fund has a 10% allocation to the Nikko AM Wholesale Multi-Strategy fund.

Our helpdesk staff are available to assist you with any queries.

You can contact us by email at [amt@linkmarketservices.com](mailto:amt@linkmarketservices.com) or by calling 0800 266 268.